

# Smart Energy Marketplace

17 March 10AM – 4PM • Sandy Park, Exeter

Smart Energy Marketplace is a unique showcase of the emerging smart, decentralised energy system of the future – a radical shift in the way we power our lives that is creating huge opportunities, it is the largest energy event in the south west.

Alongside an exhibition of the latest smart energy technology and renewables generation technology, the event will feature a conference and range of talks examining the development of storage; opportunities to supply energy locally; new business models for renewable energy; heat networks and much more.



## Who should attend?

- **Businesses with high energy usage on site:** this event will help you to discover new ways of being smart with your energy usage and exactly how to make significant cost savings for your business as well as exploring opportunities such as PPAs and private wire connections.
- **Farmer and landowners** wanting to increase your land's income sustainably, sweat existing assets and improve your energy efficiency.
- **Community groups** hoping to generate your own power with new business models, make an existing asset more efficient, explore local supply, switch energy provider or to make the homes in your community more efficient.
- **Industry professionals.** Smart Energy Marketplace will provide you with the most up to date policy information, insights into the future of our grid, new business models, finance and the opportunity to network and do business.
- **Businesses and consumers** interested in electric vehicles, storage or generating your own heat.

## Exhibition and Talks

The exhibition covers the latest smart energy technology, renewables generation and electric vehicles. It includes exhibitors such as: 5D Group, Dunster Heat, Enercon GmbH – UK, G2 Energy, Green Acorn, Mole Valley Farmers, Naturesave, South West Water, Stephens Scown LLP, Sungift Solar, The Plumb Center, Treco, Zero, Border Archaeology, Wattstor, Corbin Industries, WPD, Midas, Triodos Bank, Minus7, SSEPD, Westerly BMW, ista Energy Solutions, Argand Solutions, Sunamp, Laurence Associates, Tesla Motors

The talks cover areas such as finance, local heat, community engagement and smart cities, a beginners' guide to storage, local supply and smart grids.

Exhibition and talks ticket at just  
£15 +VAT.



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## Smart Energy Marketplace Conference

### Session one

**New directions for smarter energy policy and regulation:** How policy makers and regulators are addressing the regulatory barriers to smart energy; what business opportunities will developments like half hourly metering enable.

- Michael Rutter, Department of Energy and Climate Change
- Maxine Frerk, Ofgem
- Cordi O'Hara, National Grid

### Session two

**Transforming heat and electricity networks:** How gas and electricity networks are adapting to the challenge of decentralised energy; opportunities for new business models created by actively managed power networks.

- Nigel Turvey, WPD
- Steve Edwards, WWU
- Johnny Gowdy, Regen SW

### Session three

**Local energy markets:** The potential for microgrids, virtual meters and local balancing to unlock local energy markets; how energy markets would integrate with the energy system and charging regimes with lessons from early trials, including the Sunshine Tariff.

- Tamar Bourne, Regen SW
- Afsheen Kabir Rashid, Repowering London
- Felix Wright, Community Energy Scotland

### Session four

**Storage breakthrough business models:** What services can storage deliver and who is going to pay; what are the emerging breakthrough storage models?

- Lee Richards, Regen SW
- Niels Kroninger, Green Hedge
- Keith Hounsell, Green Acorn
- Michael Danes, Wattstor

### Session five

**Getting a better price for your energy:** Impacts of falling wholesale price for PPAs; opportunities to generate extra value through private wire, sleeving, storage and balancing.

- Alan John, Osborne Clarke
- Tom Hoines, Opus Energy Limited

View the full programme online. You can book for individual sessions from £45 +VAT or all sessions for £150 +VAT



**Scottish and Southern  
Energy**  
Power Distribution